



14-19 September 2013, Nairobi

## Registration Form

### A. Personal Information

Last Name:

First Name:  Title:

Company Name:

Address:

City:  Postal Code:

Phone 1:  Phone 2:

Mobile:  Fax:

Email:  Website:

Type of participant:  Business delegation  
 Companion

### B. Business Information

#### Business/Industry:

- Public Works-Construction-Energy
- Technology-IT-Education & Training
- Tourism & Travel
- Agriculture
- Machinery
- Building Products
- Medical Equipment – Pharmaceutical
- Manufacturing
- Clothing & Footwear
- Investments & Real Estate Management
- Other, please specify:

126 Solonos str. + 106 81 Athens + Hellenic Republic

(+030) 210-38.39.259 + (+030) 210-38.05.113 + [trademission@kenyagreece.com](mailto:trademission@kenyagreece.com)

<http://www.kenyagreece.com>, [trademission.kenyagreece.com](http://trademission.kenyagreece.com) [blog.kenyagreece.com](http://blog.kenyagreece.com)

**Company established on (Year):**

**Main Products or services:**

**Number of Employees:**

**Annual Turnover (€):**

**Main Competition in Greece:**

**Main Competition abroad/in Kenya:**

**Current Export Markets:**

**Way of representation in the above mentioned:**

**Export markets (agent, local office, etc):**

**Expreience in Kenyan market:**

**Specific interest in Kenya Trade Mission (E.g. Capital investment, joint venture, import/export, project cooperation, market intelligence etc.):**

## **C. B2B Meetings**

### **Profile of desired business partners:**

- Partners (agents, importers, distributors, joint venture partners)
- Engineering contractors
- Consultants
- Manufacturers / suppliers

Others, please specify:

### **Which person or department within the above mentioned categories would be the most suitable to approach?**

- Director
- Technical Director
- Commercial Director
- Purchase Manager
- Sales Manager
- Logistic Manager
- Production Manager
- Engineering Staff

Other, please specify:

**Is there a company you prefer not to meet, for example a company you already have contact with? If so, please mention company name, contact person, tel./fax and e-mail.**

**Important:** Please enclose your company profile in English with a maximum of 300 words and a digital logo and photo of the company representative. The company profile must include:

- **products / offered services**
- **type of customers / end users**
- **international experiences and references (important markets, customers, projects)**

126 Solonos str. ✦ 106 81 Athens ✦ Hellenic Republic

☎ (+030) 210-38.39.259 ✦ 📠 (+030) 210-38.05.113 ✦ ✉ [trademission@kenyagreece.com](mailto:trademission@kenyagreece.com)

🌐 <http://www.kenyagreece.com>, 🌐 [trademission.kenyagreece.com](http://trademission.kenyagreece.com) 📄 [blog.kenyagreece.com](http://blog.kenyagreece.com)

## **D. Travel Information:**

**Departure Date:** Saturday, 14<sup>th</sup> of September 2013 from Athens to Nairobi

**Return Date:** Thursday, 19<sup>th</sup> of September 2013 from Nairobi to Athens

Please submit your completed registration form by email to [trademission@kenyagreece.com](mailto:trademission@kenyagreece.com)  
or fax: (+30) 210-3805113

2. If you are interested to arrange a stand in the exhibition area in the venue center, contact Investment & Trade Mission office in Greece via email: [trademission@kenyagreece.com](mailto:trademission@kenyagreece.com) or in the telephone number: (+30) 210 3839259, for further information and costs.

## **Important Notice:**

- **All the data of this form will be kept private and will be used only for the purposes of this mission.**